

# FRONTIER OILFIELD SERVICES INC

## FORM 10-Q (Quarterly Report)

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

**FORM 10-Q**

(Mark one)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: June 30, 2014

Or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from:            to

Commission File Number: 0-30746

**FRONTIER OILFIELD SERVICES, INC.**

(Exact name of registrant as specified in its charter)

Texas  
(State or other jurisdiction of  
incorporation or organization)

503 W. Sherman Street, Chico, Texas  
(Address of principal executive offices)

75-2592165  
(I.R.S. Employer  
Identification Number)

76431  
(Zip Code)

(972) 234-2610  
(Registrant's telephone number, including area code)

N/A  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.     Yes     No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).     Yes     No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-Accelerated Filer	<input type="checkbox"/> (Do not check if smaller reporting company)	Smaller Reporting Company	<input checked="" type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).     Yes     No

As of August 13, 2014 there were 5,894,986 shares of common stock, par value \$0.01 per share, outstanding.

**FRONTIER OILFIELD SERVICES, INC.**  
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**PART 1 — FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**FRONTIER OILFIELD SERVICES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(UNAUDITED)**

	<u>June 30, 2014</u>	<u>December 31, 2013</u>
<b>ASSETS</b>		
Current Assets:		
Cash	\$ 229,314	\$ 52,120
Certificate of deposit	77,614	77,614
Accounts receivable, net of allowance of doubtful accounts of \$33,321	874,358	1,536,084
Other receivable	—	287,076
Inventory, primarily parts	164,905	214,969
Prepaid expenses, primarily insurance	468,834	1,364,303
Current assets of discontinued operations	110,506	126,059
Deferred loan origination fees, current portion	289,194	289,194
Total current assets	<u>2,214,725</u>	<u>3,947,419</u>
Property and equipment:		
Property and equipment, at cost	16,138,621	16,624,281
Less accumulated depreciation	(4,421,897)	(3,434,197)
Total property and equipment	<u>11,716,724</u>	<u>13,190,084</u>
Other assets:		
Intangibles, net	3,288,084	3,491,472
Assets held for sale	1,704,965	1,946,743
Other assets of discontinued operations	10,493	10,620
Deferred loan fees, net of current portion	474,811	625,296
Deposits	13,417	13,417
Total other assets	<u>5,491,770</u>	<u>6,087,548</u>
Total Assets	<u>\$ 19,423,219</u>	<u>\$ 23,225,051</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**FRONTIER OILFIELD SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(UNAUDITED)**

	<b>June 30, 2014</b>	<b>December 31, 2013</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities:		
Current portion of long-term debt	\$ 7,472,046	\$ 8,756,472
Accounts payable	2,960,536	3,397,230
Accrued liabilities	830,790	1,036,836
Financed insurance premiums payable	—	1,119,213
Current portion of loans from shareholder	—	1,596,000
Current liabilities of discontinued operations	1,344,367	1,475,743
Total current liabilities	12,607,739	17,381,494
Loans from shareholder, less current maturities	2,845,484	—
Long-term debt, less current maturities	1,531,693	1,656,231
Total Liabilities	16,984,916	19,037,725
Commitments and Contingencies (Note 7)		
Stockholders' Equity:		
Preferred stock- \$.01 par value; authorized 10,000,000; 2,850,000 issued and outstanding as of June 30, 2014		
1,750,000 issued and outstanding as of December 31, 2013	28,500	17,500
Common stock- \$.01 par value; authorized 100,000,000 shares; 5,894,986 shares issued and outstanding at June 30, 2014		
5,553,157 shares issued and outstanding at December 31, 2013	58,950	55,531
Additional paid-in capital	32,138,342	31,659,261
Prepaid stock compensation	—	(74,000)
Accumulated deficit	(29,787,489)	(27,470,966)
Total stockholders' equity	2,438,303	4,187,326
Total Liabilities and Stockholders' Equity	\$ 19,423,219	\$ 23,225,051

The accompanying notes are an integral part of these condensed consolidated financial statements.

**FRONTIER OILFIELD SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(UNAUDITED)**

	<u>For the Three Months Ended</u>		<u>For the Six Months Ended</u>	
	<u>June 30, 2014</u>	<u>June 30, 2013</u>	<u>June 30, 2014</u>	<u>June 30, 2013</u>
Revenues, net of discounts	\$ 4,219,213	\$ 8,363,030	\$ 9,088,225	\$ 17,462,949
Costs and expenses:				
Direct operating costs	2,744,112	6,080,265	6,721,709	12,647,535
Indirect operating costs	1,254,216	1,425,811	2,090,898	2,896,982
General and administrative	407,248	1,828,565	920,492	3,699,733
Depreciation and amortization	608,605	647,420	1,320,219	1,364,879
Total costs and expenses	<u>5,014,181</u>	<u>9,982,061</u>	<u>11,053,318</u>	<u>20,609,129</u>
Operating loss	(794,968)	(1,619,031)	(1,965,093)	(3,146,180)
Other (income) expense:				
Interest expense	95,483	493,543	300,868	845,067
(Gain) loss on disposal of property and equipment	26,100	(64,516)	(22,399)	(55,856)
Loss on extinguishment of debt	—	—	4,453	—
Loss before provision for income taxes	(916,551)	(2,048,058)	(2,248,015)	(3,935,391)
Provision for state income taxes	30,000	—	76,564	—
Loss from continuing operations	(946,551)	(2,048,058)	(2,324,579)	(3,935,391)
Income (loss) from discontinued operations, net of income taxes	105,204	(396,857)	13,838	(991,309)
Net loss	<u>\$ (841,347)</u>	<u>\$ (2,444,915)</u>	<u>\$ (2,310,741)</u>	<u>\$ (4,926,700)</u>
Net income (loss) per common share - basic and diluted:				
Continuing operations	\$ (0.16)	\$ (0.39)	\$ (0.40)	\$ (0.78)
Discontinued operations	0.02	(0.08)	—	(0.20)
Total	<u>\$ (0.14)</u>	<u>\$ (0.47)</u>	<u>\$ (0.40)</u>	<u>\$ (0.97)</u>
Weighted Average Common Shares Outstanding:				
Basic and Diluted	<u>5,894,986</u>	<u>5,203,553</u>	<u>5,752,436</u>	<u>5,073,390</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**FRONTIER OILFIELD SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	<b>For the Six Months Ended</b>	
	<b>June 30, 2014</b>	<b>June 30, 2013</b>
<b>Cash Flows From Operating Activities:</b>		
Net loss	\$ (2,310,741)	\$ (4,926,700)
Less: Income (loss) from discontinued operations, net of income taxes	13,838	(991,309)
Loss from continuing operations, net of taxes	(2,324,579)	(3,935,391)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization	1,320,219	1,364,878
Issuance of common stock for services	74,000	1,723,088
Loss on extinguishment of debt	4,453	—
Direct payment of expenses by shareholder in exchange of preferred stock	223,743	—
Gain on disposal of property and equipment	(22,399)	(55,856)
Amortization of deferred loan fees	150,485	174,036
Changes in operating assets and liabilities other than advances from affiliates:		
Decrease (increase) in operating assets:		
Accounts receivable	948,802	755,543
Deposits & other	—	1,475
Inventory, primarily parts	50,064	53,297
Prepaid expenses, primarily insurance	895,469	896,766
Increase (decrease) in operating liabilities:		
Accounts payable	(436,694)	326,398
Other current liabilities	(211,828)	—
Financed insurance premiums payable	(1,119,213)	(820,499)
Net cash provided by (used in) operating activities of continuing operations	(447,478)	483,735
Net cash provided by (used in) operating activities of discontinued operations	(14,055)	547,363
Net cash provided by (used in) operating activities	(461,533)	1,031,098
<b>Cash Flows From Investing Activities:</b>		
Purchase of property and equipment	—	(517,962)
Proceeds from sale property and equipment	266,804	126,981
Escrow liability	—	(619,922)
Net cash provided by (used in) investing activities of continuing operations	266,804	(1,010,903)
Net cash provided by investing activities of discontinued operations	—	5,707
Net cash provided by (used in) investing activities	266,804	(1,005,196)

The accompanying notes are an integral part of these condensed consolidated financial statements.

**FRONTIER OILFIELD SERVICES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	<b>For the Six Months Ended</b>	
	<b>June 30, 2014</b>	<b>June 30, 2013</b>
<b>Cash Flows From Financing Activities:</b>		
Proceeds from preferred stock subscriptions	\$ 216,257	\$ —
Loans from shareholder	1,249,484	—
Net change in line of credit	(1,093,818)	45,624
Payments on notes payable	—	(1,131,442)
Payments from restricted cash account	—	619,922
Common stock sales	—	400,393
Net cash provided by (used in) financing activities of continuing operations	371,923	(65,503)
Net cash used in financing activities of discontinued operations	—	(28,223)
Net cash provided by (used in) financing activities	371,923	(93,726)
Net increase (decrease) in cash	177,194	(67,824)
Cash at beginning of period	52,120	67,824
Cash at end of period	\$ 229,314	\$ —
<b>Supplemental Cash Flow Disclosures</b>		
Interest paid	\$ 110,678	\$ 673,939
<b>Supplemental Schedule of Non-Cash Investing and Financing Activities</b>		
Convertible notes conversion	\$ 53,500	\$ —
Proceeds from sale of properties to pay term note and vendors	\$ 308,870	\$ —
Settlement of deferred consideration payable for acquisition of CTT	\$ —	\$ 4,708,348
Accrued dividends payable	\$ 5,782	\$ —

The accompanying notes are an integral part of these condensed consolidated financial statements.



**FRONTIER OILFIELD SERVICES, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**JUNE 30, 2014**  
**(UNAUDITED)**

**1. BASIS OF PRESENTATION:**

The condensed consolidated financial statements included herein have been prepared by Frontier Oilfield Services, Inc. (“the Company”), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been omitted. However, in the opinion of management, all adjustments (which include only normal recurring accruals) necessary to present fairly the financial position and results of operations for the periods presented have been made. The results for interim periods are not necessarily indicative of trends or of results to be expected for the full year. These financial statements should be read in conjunction with the financial statements of the Company for the year ended December 31, 2013 (including the notes thereto) set forth in Form 10-K.

**2. BUSINESS ACTIVITIES:**

Frontier Oilfield Services, Inc. a Texas corporation (and collectively with its subsidiaries, “we”, “our”, “Frontier”, “FOSI”, or the “Company”), was organized on March 24, 1995. The accompanying condensed consolidated financial statements include the accounts of the Company and Frontier Acquisition I, Inc., and its subsidiary Chico Coffman Tank Trucks, Inc. (CTT) and its subsidiary Coffman Disposal, LLC, and Frontier Income and Growth, LLC (FIG) and its subsidiaries Trinity Disposal & Trucking, LLC and Trinity Disposal Wells, LLC (Note 9).

The Company’s current businesses are in the oilfield service industry and primarily involve the transportation and disposal of saltwater and other oilfield fluids in Texas. The Company currently owns and operates eleven disposal wells in Texas. The Company’s customer base includes national, integrated, and independent oil and gas exploration companies.

**3. GOING CONCERN:**

The Company’s financial statements are prepared using U.S. generally accepted accounting principles applicable to a going concern which contemplates the realization of assets and liquidation of liabilities in the normal course of business. As of the date of this report, the Company has generated losses from operations, has an accumulated deficit and working capital deficiency. These factors raise substantial doubt regarding the Company’s ability to continue as a going concern.

In order to continue as a going concern and achieve a profitable level of operations, the Company will need, among other things, to reduce its operating expenses, raise additional capital resources and develop new and stable sources of revenue sufficient to meet its operating expenses. The Company’s continuation as a going concern is dependent upon management’s ability to raise equity or debt financing, and the attainment of profitable operations from the Company’s businesses.

The Company’s ability to continue as a going concern is dependent upon management’s ability to successfully accomplish the plan described in the preceding paragraph and eventually attain profitable operations. The accompanying financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern.

**4. SUMMARY OF SELECTED ACCOUNTING POLICIES:**

**Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant inter-company transactions and balances have been eliminated in consolidation.

**Reclassification of Discontinued Operations**

In accordance with ASC Topic 205, regarding the presentation of discontinued operations the assets, liabilities and activity of FIG and its subsidiaries have been reclassified as discontinued operations for all periods presented.

**Earnings Per Share (EPS)**

Basic earnings per common share are calculated by dividing net income or loss by the weighted average number of shares outstanding during the year. Diluted earnings per common share are calculated by adjusting outstanding shares, assuming conversion of all potentially dilutive stock options and warrants. The computation of diluted EPS does not assume conversion, exercise, or contingent issuance of shares that would have an antidilutive effect on earnings per common share. Anti-dilution results from an increase in earnings

per share or reduction in loss per share from the inclusion of potentially dilutive shares in EPS calculations. Currently there are 240,000 stock options and 5,700,000 warrants, which have been excluded from EPS, outstanding that could potentially have a dilutive effect to the EPS

### Property and Equipment

During the six months ended June 30, 2014, the Company disposed of property and equipment with a cost of \$485,000 and accumulated depreciation of \$129,000. The Company received total proceeds of approximately \$378,000 of which approximately \$112,000 was paid directly to the lender and recognized a gain of \$22,000 in the accompanying consolidated statements of operations. During the six months ended June 30, 2013, the Company disposed of property and equipment with a cost of \$245,000 and accumulated depreciation of \$168,000. The Company received total proceeds of approximately \$133,000 and recognized a gain of \$56,000 in the accompanying consolidated statements of operations.

### 5. STOCK BASED COMPENSATION:

Under the terms of the Company's employment agreements with its officers, certain officers receive a grant of 25,000 shares of the Company's common stock per quarter and a grant of 5,000 shares of the Company's common stock times the number of years of completed service issued annually. In addition, certain officers receive options to purchase up to 15,000 of the Company's common stock per calendar quarter at an exercise price equal to the ending bid price of the last market day prior to the date of the option award. The option exercise period for each option is up to two years from its date of issuance, at which time the option expires. The granted shares vest proportionally each quarter for the calendar year ended December 31, 2014.

The board, with mutual agreement from the officers of the Company, elected to suspend all stock based compensation in 2014 as part of the Company's cost cutting and restructuring measures.

#### Summary Stock Compensation Table

The following table sets forth the Company's paid or accrued stock compensation expense to its officers, directors and employees.

	<u>Stock Awards</u>	<u>Stock Options Awards</u>	<u>Non-Vested Stock Awards (1)</u>	<u>Securities Underlying Non-Vested Stock (1)</u>	<u>Total</u>
Six months ended June 30, 2014	\$ 74,000	\$ —	\$ —	—	\$ 74,000
Six months ended June 30, 2013	\$ 1,080,638	\$ 61,200	\$ 378,750	405,000	\$ 1,520,588

(1) As of June, 2014, there were no unrecognized compensation expenses related to the non-vested stock grants.

A summary of the status of the Company's option grants as of June 30, 2014 and December 31, 2013 and the changes during the periods then ended is presented below:

	<u>Shares</u>	<u>Weighted-Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Term (in Years)</u>	<u>Aggregate Intrinsic Value</u>
<b>Outstanding December 31, 2013</b>	300,000	\$ 1.58	1.11	\$ 474,450
Granted	—	—	—	—
Exercised	—	—	—	—
Forfeited	(60,000)	0.86	—	(51,600)
<b>Outstanding June 30, 2014</b>	<u>240,000</u>	<u>\$ 1.76</u>	<u>0.81</u>	<u>\$ 422,850</u>

In calculating the expected life of stock options, the Company determines the amount of time from grant date to contractual term date for vested options. In developing the expected life assumption, all amounts of time are weighted by the number of underlying options.

A summary of the status of the Company's vested and non-vested option grants at June 30, 2014 and the weighted average grant date fair value is presented below:

	Shares	Weighted Average Grant Date Fair Value per Share	Weighted Average Grant Date Fair Value
<b>Vested</b>	240,000	\$ 0.73	\$ 176,000
<b>Nonvested</b>	—	—	—
<b>Total</b>	<u>240,000</u>	<u>\$ 0.73</u>	<u>\$ 176,000</u>

## 6. BORROWINGS:

Borrowings as of June 30, 2014 were as follows:

	June 30, 2014
Revolving credit facility and term loan (a)	\$ 2,738,631
ICON term note (b)	3,895,946
Loans from shareholder (f)	2,845,484
Notes payable (c)	2,082,407
Installment notes (d)	186,755
Convertible note (e)	100,000
Total borrowings	<u>\$ 11,849,223</u>

In connection with the acquisition of CTT, the Company and its subsidiaries entered into loan agreements effective July 23, 2012 with Capital One Business Credit Corp. (the "Senior Loan Facility") and ICON Investments (ICON) the proceeds of which were primarily used for the cash portion of the acquisition. On April 11, 2014 an accredited investor, which is also a shareholder in the Company, purchased the Note and related collateral from Capital One and assumed all the existing terms and conditions of the Credit Agreement and Forbearance Agreements. As of August 13, 2014, these balances are past due and the lenders have not exercised their rights under these agreements.

- a. The Senior Loan Facility has a maturity date of July 23, 2017 and a default interest rate which is the base rate plus the applicable margin plus 2% (6.75% and 7.75%, respectively as of June 30, 2014). The term loan portion of the Senior Loan Facility requires monthly payments of \$100,000 plus interest. The Senior Loan Facility also provides for the payment of an unused commitment fee of .375% per annum. The loans are secured by all of the Company's properties and assets except for its disposal wells wherein the Senior Loan Facility has a subordinated secured position to ICON.
- b. The Company and its subsidiaries entered into a Term Loan, Guaranty and Security Agreement on July 23, 2012 with ICON in the amount of \$5 million. The Loan Agreement provides for 14% monthly interest only payments with repayment of the principal and accrued but unpaid interest on February 1, 2018. ICON has a senior secured position on the Company's disposal wells and a subordinated position to the Senior Loan Facility on all other Company properties and assets. As of June 30, 2014, the Company was not in compliance with its debt covenants and accordingly classified the entire note balance as a current liability. In addition, on June 18, 2014, the Company received a Notice of Payment Default/Acceleration Obligations. ICON continues to reserve all of its rights and remedies under the ICON Credit Agreement and common law by virtue of the Credit Parties default on their obligations. Management is in discussion with ICON and anticipates a mutually agreeable resolution.
- c. The Company assumed two notes payable in connection with the acquisition of CTT. The notes relate to CTT's purchase of common stock shares from two former stockholders. The primary note payable in the original amount of \$3,445,708 dated June 1, 2007 bears interest at 4.79% and is payable in monthly installments of \$33,003 including interest, maturing December 1, 2018. The Company's secondary note payable in the original amount of \$219,555 dated June 1, 2007 bears interest at 4.79% and is payable in monthly installments of \$2,488 including interest, maturing December 1, 2018. Both notes are subordinated to the Senior Loan Facility and ICON notes. Payments of principal and interest have been suspended based upon defaults in the Senior Loan Facility and ICON credit agreements. The suspension of the payments does not constitute a default in accordance with the subordination agreement.
- d. The Company's installment loan with principal balance of approximately \$199,000 which were used to acquire property and equipment for use in the Company's operations. At June 30, 2014, the loan matures in September 2017 with interest rates of 5.69% and monthly minimum payments of \$5,377.

- e. The Company entered into a convertible note agreement with Asher Enterprises, Inc. in the amount of \$153,500 with a stated interest rate of 8% per annum and effective interest rate of 70% per annum. The note was convertible into shares of the Company's common stock, at the discretion of the holder commencing 180 days following the date of the debenture at a conversion price per share equal to a discount of 35% from the average of the lowest three closing prices for the Company's stock during the ten days prior to conversion date. The Company evaluated the note and determined that the conversion option does not constitute a derivative liability for financial reporting purposes. The beneficial conversion feature discount resulting from the conversion price of \$0.34, below the market price on August 15, 2013 of \$0.53, resulted in a discount of \$72,235 of which all of the balance was amortized during the period ended June 30, 2014. In 2014, the Company issued 341,372 shares to Asher Enterprises, Inc. in partial payment of the convertible note. This conversion resulted in a principal reduction of \$53,500 in convertible note balance of the Company. The conversion resulted in loss on extinguishment of debt of \$4,453. On June 10, 2014 an accredited investor, which is also a shareholder in the Company purchased the note from Asher Enterprises, Inc. and assumed all the existing terms and conditions of the note agreement.
- f. On May 27, 2014 an accredited investor, which is also a shareholder in the Company, entered into a loan agreement with the Company for the amount of \$2,783,484. The note bears interest at 9% per annum for a term of 18 months.
- g. On March 21, 2014 the CEO of the Company, which is also a shareholder in the Company loaned the Company the amount of \$87,000. The loan has an interest rate of 7% per annum with payment term as follows:

1. \$5,000 by March 25, 2014 plus accrued interest
2. \$32,000 by March 28, 2014 plus accrued interest
3. \$12,500 by April 10, 2014 plus accrued interest
4. \$12,500 by May 10, 2014 plus accrued interest
5. \$25,000 on and before the sale of the next Trinity Disposal Well plus accrued interest

Currently the loan is passed due and the CEO has agreed to extend the due dates above through September 30, 2014.

## **7. COMMITMENTS AND CONTINGENCIES:**

- a. The Company is obligated for \$1,435,300 under long-term leases for the use of land where seven of its disposal wells are located. Three of the leases are for extended periods of time. The first lease expires on February 7, 2023 (with two options to renew for an additional 10 years each). The second lease expires on December 1, 2034 with no option to renew and the third lease expires on May 31, 2018 with one year renewal options. The monthly lease payment for the disposal well leases is \$10,300.
- b. Although not named directly in the litigation the Company is obligated to indemnify one of its current officers and one of its former officers in certain litigation filed against them ; Jimmy Coffman and Elaine Coffman v. Tim P. Burroughs And Dick O'Donnell CAUSE NO. CV14-02-115 in the 271st Judicial District Wise County, Texas wherein the Coffman's seek to obtain the sum of \$2,082,407 which they allege is owed them as a result of the Company's purchase of Chico Coffman Tank Trucks, Inc. and its subsidiary Coffman Disposal, LLC. The lawsuit is being defended through its Directors and Officers insurance carrier, Chubb Insurance. The Company is a named defendant along with the previously named officers in certain litigation; Dynamic Technical Solutions Corp. and Ola Investments, LLC, V. Frontier Oilfield Services, Inc., Timothy Burroughs and Bernard R. "Dick" O'Donnell; CAUSE NO. CV14-04-234 in the 271st Judicial District Wise County, Texas wherein the Plaintiffs allege they have been damaged by the failure of the Company to complete a disposal well in a joint venture between the parties in the sum of \$300,000. The Company is defending the lawsuit and believes that the lawsuit is without merit.
- c. From time to time, the Company is a party to various legal actions arising in the ordinary course of business. The Company accrues costs and legal costs associated with these matters when they become probable and the amount can be reasonably estimated. The Company's management does not expect any liability from the disposition of such claims and litigation individually or in the aggregate would have a material adverse impact on the Company's consolidated financial position, results of operations and cash flows.

## **8. EQUITY TRANSACTIONS:**

- a. During the six months ended June 30, 2014, the Company issued 1,100,000 shares of cumulative convertible preferred stock and 2,200,000 warrants for \$440,000. The preferred stock features a 7% cumulative dividend, payable quarterly, with payment at the option of the Company to be made in kind or in shares of common stock based on a per share valuation set at a 25% discount to the 5 day average closing bid price of the market price. The amount of dividends in arrears for all preferred stock was \$42,809 at June 30, 2014. The warrant features provide that 2 warrants may be exercised to purchase

one share of common stock at a strike price of \$0.20 per share with an expiration date of September 20, 2014. The weighted average fair value for the warrants was estimated using the Black-Scholes option valuation model. The value of the warrants was calculated to be \$481,836 that was recorded to additional paid-in capital. The Black-Scholes option valuation model inputs used are as follows:

Average expected life in years	1
Average risk-free interest rate	4.00%
Average volatility	75%
Dividend yield	7%

- b. On February 24, 2014 and March 21, 2014, the Company issued a total of 341,372 shares to Asher Enterprises, Inc. in partial payment of the convertible note. This conversion resulted in a principal reduction of \$53,500 in convertible note balance of the Company. The conversion resulted in loss on extinguishment of debt of \$4,453.

## 9. DISCONTINUED OPERATIONS:

On July 24, 2013, the Company approved the plan to sell certain assets and to discontinue the operations of Frontier Income and Growth, LLC and its subsidiaries Trinity Disposal & Trucking, LLC and Trinity Disposal Wells, LLC. The effective date of the discontinuation of operations was June 1, 2013. The Company anticipates to maximize this strategy and related strategic options by the end of the year 2014.

The fixed assets of FIG are classified as assets held for sale in the consolidated balance sheets as of June 30, 2014 and December 31, 2013 in accordance with (ASC 205-20), *Presentation of Financial Statements - Discontinued Operations*. FIG's net income of \$13,838 and net loss of \$991,309 for the six months ended June 30, 2014 and 2013, are included in discontinued operations.

During six months ended June 30, 2014, the Company sold a disposal well of FIG for proceeds of \$230,000 of which approximately \$197,000 were paid directly to one of the Company's lenders at closing, resulting in a net loss of \$45,032 which is included in discontinued operations for the period ended June 30, 2014. The proceeds paid directly to the Company's lender were included as a non-cash financing activity in the accompanying consolidated statement of cash flows.

FIG's revenue and net loss before income tax are summarized as follows:

	For The Six Months Ended	
	June 30, 2014	June 30, 2013
Revenues	\$ 207,525	\$ 3,889,316
Income (loss) from discontinued operations, net of income taxes	\$ 13,838	\$ (991,309)

Assets and liabilities classified as discontinued operations are as follows:

	June 30, 2014	December 31, 2013
Cash	\$ —	\$ 56,240
Accounts receivable	110,506	69,819
Deposits	10,493	10,620
Total assets	\$ 120,999	\$ 136,679
Cash deficit	\$ 9,674	\$ —
Accounts payable	1,263,834	1,340,936
Accrued liabilities	70,859	134,807
Total liabilities	\$ 1,344,367	\$ 1,475,743

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### CAUTIONARY STATEMENT

Statements in this report which are not purely historical facts, including statements regarding the Company's anticipations, beliefs, expectations, hopes, intentions or strategies for the future, may be forward-looking statements within the meaning of Section 21E of the Securities Act of 1934, as amended. All forward-looking statements in this report are based upon information available to us on the date of the report. Any forward-looking statements involve risks and uncertainties that could cause actual results or events to differ materially from events or results described in the forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements.

### DESCRIPTION OF PROPERTIES

Our principal executive offices are located in an office building located at 503 W. Sherman St., Chico, Texas 76431.

The Company owns 7.055 acres in Chico, Texas on which it has 5 buildings used for its water disposal operations in that area. The Company also owns 7.49 acres in Harrison County, Texas on which one of its disposal wells is located along with a small manufactured office and repair shop. In addition, the Company is obligated under long-term leases for the use of land where seven of its disposal wells are located. Three of the leases are for extended periods of time. The first lease expires on February 7, 2023 (with two options to renew for an additional 10 years each). The second lease expires on December 1, 2034 with no option to renew and the third lease expires on May 31, 2018 with no option to renew. The monthly lease payment for the disposal well leases is \$10,300.

### SIGNIFICANT ACCOUNTING POLICIES

A summary of significant accounting policies is included in Note 2 to the audited consolidated financial statements included on Form 10-K for the year ended December 31, 2013 as filed with the United States Securities and Exchange Commission. Management believes that the application of these policies on a consistent basis enables the Company to provide useful and reliable financial information about our operating results and financial condition.

The preparation of financial statements in conformity with US Generally Accepted Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

### RESULTS OF OPERATIONS

For the six months ended June 30, 2014 we reported a net loss from continuing operations of \$2,324,579 as compared to a net loss from continuing operations of \$3,935,391 for the six months ended June 30, 2013. The components of these results are explained below.

**Revenue** - Total revenue decreased by \$8.4 million, 48% from \$17.5 million for the six months ended June 30, 2013 to \$9.1 million for the six months ended June 30, 2014

The decrease in net revenue for the six months is attributable to a reduced number of loads transported resulting in management's decision to focus on customers where the majority of the loads of saltwater and other fluids transported and disposed will be disposed in Company owned wells as opposed to third party wells. The use of third party wells requires the Company to pay to dispose in these types of facilities and the Company does not benefit from skim oil that is collected to sell.

**Expenses**- The components of our costs and expenses for the six months ended June 30, 2014 and 2013 are as follows:

	2014	2013	% Increase (Decrease)
Costs and expenses:			
Direct costs	\$ 6,721,709	\$ 12,647,535	-47%
Indirect costs	2,090,898	2,896,982	-28%
General and administrative	920,492	3,699,733	-75%
Depreciation and amortization	1,320,219	1,364,879	-3%
Total costs and expenses	<u>\$ 11,053,318</u>	<u>\$ 20,609,129</u>	<u>-46%</u>

The decrease in volumes of saltwater transported and disposed necessitated a decrease in all expenses for the six months ended June 30, 2014. The decrease in direct costs is primarily attributable to the overall reduction in salaries, wages, benefits and other variable expenses including fuel, repairs and maintenance for the truck fleet.

The decrease in indirect costs for the six months ended June 30, 2014 is the result of overall reduction of administrative salaries positions combined with tighter expense controls associated with the reduced volumes transported.

The decrease in general and administrative costs for the six months for FOSI was related to acquisition costs that have been eliminated as a result of management's focus internally on operations and customer relationships. In addition, management reduced professional fees to \$438,000 for the six months ended June 30, 2014 compared to \$1,135,000 for the six months ended June 30, 2013. Furthermore, stock compensation was reduced to \$74,000 for the six months ended June 30, 2014 compared to \$1,521,000 for the six months ended June 30, 2013.

**Other (Income) Expenses-** Other (income) expenses decreased approximately by \$506,000, 64% from approximately \$789,000 for the six months ended June 30, 2013 to approximately \$283,000 for the six months ended June 30, 2014

The decrease in other (income) expenses is mainly attributable to a decrease in interest expense due to the decreasing principal balance of the Senior Loan Facility and ICON Notes. However due to our non-compliance with the debt covenants, we paid the higher default interest rate for the Senior Loan Facility and ICON notes.

We have not recorded any federal income taxes for the six months ended June 30, 2014 and 2013 because of our accumulated losses. Also, since there is continued uncertainty as to the realization of a tax asset, we have not recorded any tax benefit. In addition we have \$76,564 in provision for state income taxes.

**Discontinued operations** - On July 24, 2013, management and the Board of Directors of the Company elected to discontinue the operations and sell the fixed assets of Frontier Income and Growth, LLC (FIG) and its subsidiaries Trinity Disposal & Trucking, LLC and Trinity Disposal Wells, LLC. The effective date of the discontinuation of operations was June 1, 2013.

## LIQUIDITY AND CAPITAL RESOURCES

### Cash Flows and Liquidity

As of June 30, 2014 we had total current assets of \$2.2 million. Our total current liabilities as of June 30, 2014 were \$12.6 million. Thus, we had a working capital deficit of \$10.4 million as of June 30, 2014.

Our primary focus is to secure additional capital through business alliances with third parties or other debt or equity financing arrangements to stabilize and improve the financial condition of the Company and lower our cost of borrowing. Any such additional funding will be done on an "as needed" basis and will only be done in those instances in which we believe such additional financings will accomplish these goals. However, actual results may differ from management's plan and the amount may be material.

Our ability to secure additional capital through business alliances with third parties or other debt or equity financing arrangements which will allow the Company to further operate in the water disposal segment of the oilfield services industry is strictly contingent upon our ability to locate adequate debt or equity financing. There can be no assurance that we will be able to obtain debt or equity financing at terms that are acceptable to us.

The following table summarizes our sources and uses of cash for the six months ended June 30, 2014 and 2013:

	For the Six Months Ended	
	June 30, 2014	June 30, 2013
Net cash provided by (used in) operating activities of continuing operations	\$ (447,478)	\$ 483,735
Net cash provided by (used in) operating activities of discontinued operations	(14,055)	547,363
Net cash provided by (used in) operating activities	<u>(461,533)</u>	<u>1,031,098</u>
Net cash provided by (used in) investing activities of continuing operations	266,804	(1,010,903)
Net cash provided by investing activities of discontinued operations	—	5,707
Net cash provided by (used in) investing activities	<u>266,804</u>	<u>(1,005,196)</u>
Net cash provided by (used in) financing activities of continuing operations	371,923	(65,503)
Net cash used in financing activities of discontinued operations	—	(28,223)
Net cash provided by (used in) financing activities	<u>371,923</u>	<u>(93,726)</u>
Net increase (decrease) in cash	<u>\$ 177,194</u>	<u>\$ (67,824)</u>





As of June 30, 2014, we had approximately \$229,000 in cash, an increase of approximately \$177,000 from December 31, 2013 due to our positive cash flow from investing and financing activities. This was offset by cash flows from operations.

Net cash used in operating activities was approximately \$461,000 for the six months ended June 30, 2014, consisted of approximately \$447,000 of net cash used for operating activities in addition to approximately \$14,000 net cash used in operating activities of discontinued operations. Net cash provided by operating activities was approximately \$1 million for the six months ended June 30, 2013, consisted of approximately \$484,000 of net cash provided by operating activities in addition to approximately \$546,000 net cash provided by operating activities of discontinued operations.

Net cash provided by investing activities was approximately \$267,000 for the six months ended June 30, 2014 related to proceeds for certain asset sales. Net cash used in investing activities was approximately \$1 million for the six months ended June 30, 2013 which consisted of approximately \$620,000 related to release of the escrow funds related to the CTT purchase, and approximately \$571,000 used for capital expenditures and \$127,000 proceeds for certain asset sales.

Net cash provided by financing activities was approximately \$372,000 for the six months ended June 30, 2014 which consisted of approximately \$1.2 million cash received from borrowings and approximately \$1.1 million in debt repayments and \$216,000 proceeds from preferred stock subscriptions. None of these transactions were related to discontinued operations. Net cash used in financing activities was approximately \$94,000 for the six months ended June 30, 2013 which consisted of approximately \$400,000 cash received from common stock sales, approximately \$620,000 for the escrow funds release to the CTT purchase and approximately \$1.1 million in debt repayments offset by approximately \$28,000 net cash used in financing activities of discontinued operations.

The oil and gas industry is subject to various trends including the availability of capital for drilling new wells, prices received for crude oil and natural gas, sources of crude oil outside our area of operations, interest rates, and the overall health of the economy. We are not aware of any specific trends that are unusual to our Company, as compared to the rest of the oil and gas industry.

#### **Capital Expenditures**

The Company suspended capital expenditures during the six months ended June 30, 2014 due to the lower volumes transported. Capital expenditures for six months ended June 30, 2013 of \$517,000, were mainly related to the improvements of our disposal wells. We currently are not anticipating any major capital expenditures for the remainder of 2014.

#### **Indebtedness**

On April 11, 2014 an accredited investor, who is also a shareholder in the Company purchased the Capital One Note -from Capital One and assumed all the existing terms and conditions of the Senior Loan Facility including Capital One's security interest on the Company's assets.

The Company and its subsidiaries entered into a Term Loan, Guaranty and Security Agreement on July 23, 2012 with ICON for the amount of \$5 million. ICON has a senior secured position on the Company's disposal wells and a subordinated position to the Senior Loan Facility on all other Company properties and assets. The covenants in the ICON Note are in all material respects the same as in the Senior Loan Facility. As of June 30, 2014, the Company was not in compliance of its debt covenants and accordingly classified the entire note balance as a current liability. In addition, on June 18, 2014, the company received a Notice of Payment Default/Acceleration Obligations. ICON continues to reserve all of its rights and remedies under the ICON Credit Agreement and common law by virtue of the Credit Parties default on their obligations. Management is in discussion with ICON and anticipates a mutually agreeable resolution.

#### **Outlook**

In response to the recent losses, the Company is reviewing various aspects of its operations to reduce costs. In connection with its review, the Company has elected to discontinue the operations of Frontier Income and Growth, LLC (FIG) and its subsidiaries Trinity Disposal & Trucking, LLC and Trinity Disposal Wells, LLC. The discontinuation may include the sale of additional non-core assets of Trinity Disposal & Trucking, LLC and Trinity Disposal Wells, LLC, but there can be no assurance that we will receive sufficient value in any sale to cover our losses or that if we cease operations in any service area that the assets will be profitably employed elsewhere.

Due to our recent losses we are attempting to obtain additional equity and debt financing to increase our available cash so that we are able to reduce our accounts payable and our outstanding indebtedness. There can be no assurance that we will be able to obtain the additional equity or debt financing at terms that are acceptable to us. The oil and gas industry which the Company tracks closely is subject to various trends including the availability of capital for drilling new wells, prices received for crude oil and natural gas, sources of crude oil outside our area of operations, interest rates, and the overall health of the economy. We are not aware of any specific trends that are unusual to our Company, as compared to the rest of the oil and gas industry.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Not required for smaller reporting companies.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Disclosure Controls and Procedures**

Our management evaluated, with the participation of our Chief Executive Officer (CEO) and Chief Financial Officer (CFO), the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act") as of the end of the quarter covered by this quarterly report on Form 10-Q. In making this assessment, the Company used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework*. Based on that evaluation, the Company's management, including the CEO and CFO, concluded that the Company's internal controls over financial reporting were not effective in that there was a material weakness as of June 30, 2014.

A material weakness is a deficiency or combination of deficiencies in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis by the Company's internal controls.

The Company's management has identified a material weakness in the effectiveness of internal control over financial reporting related to a shortage of resources in the accounting department required to assure appropriate segregation of duties with employees having appropriate accounting qualifications related to the Company's unique industry accounting and disclosure rules. Management has outsourced certain financial functions to mitigate the material weakness in internal control over financial reporting. The Company is reviewing its finance and accounting staffing requirements.

#### **Internal Control Over Financial Reporting**

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. As a result, no corrective actions were required or undertaken.

#### **Limitations on the Effectiveness of Controls.**

Our management, including the CEO and CFO, does not expect that its disclosure controls or its internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

## **PART II. OTHER INFORMATION**

### **Item 1. LEGAL PROCEEDINGS**

Although not named directly in the litigation the Company is obligated to indemnify one of its current officers and one of its former officers in certain litigation filed against them ; Jimmy Coffman and Elaine Coffman v. Tim P. Burroughs and Dick O'Donnell CAUSE NO. CV14-02-115 in the 271st Judicial District Wise County, Texas wherein the Coffman's seek to obtain the sum of \$2,082,407 which they allege is owed them on a promissory note as a result of the Company's purchase of Chico Coffman Tank Trucks, Inc. and its subsidiary Coffman Disposal, LLC. The lawsuit is being defended through its Directors and Officers insurance carrier, Chubb Insurance. The Company is a named defendant along with the previous named officers in certain litigation; Dynamic

Technical Solutions Corp. and Ola Investments, LLC, V. Frontier Oilfield Services, Inc., Timothy Burroughs and Bernard R. "Dick" O'Donnell; CAUSE NO. CV14-04-234 in the 271st Judicial District Wise County, Texas wherein the Plaintiffs allege they have been damaged by the failure of the Company to complete a disposal well in a joint venture between the parties in the sum of \$300,000. The Company is defending the lawsuit and believes that the lawsuit is without merit.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On May 23, 2014, the Company issued 1,100,000 shares of cumulative convertible preferred stock and 2,200,000 warrants for \$440,000. The preferred stock features a 7% cumulative dividend, payable quarterly, with payment at the option of the Company to be made in kind or in shares of common stock based on a per share valuation set at a 25% discount to the five day average closing bid price of the market price. The warrant features provide that two warrants may be exercised to purchase one share of common stock at a strike price of \$0.20 per share which expires on September 20, 2014. The shares were issued in an exempt transaction to a current stockholder of the Company under Section 4(5) of the Securities Act of 1933, as amended.

On February 24, 2014 and March 21, 2014, the Company issued a total of 341,372 shares to Asher Enterprises, Inc. in partial exercise and payment of a convertible note with Asher. The transaction was exempt under Section 4(5) of the Securities Act of 1933, as amended.

## Item 3. DEFAULTS UPON SENIOR SECURITIES

None

## Item 5. OTHER INFORMATION

Effective June 30, 2014 Kenneth Conte, who had been the Company's Chief Financial Officer, was terminated by mutual agreement of the parties. The Company's Chief Executive Officer, Don Lawhorne will serve as Chief Accounting Officer until such time as a replacement financial officer is employed by the Company.

## Item 6. EXHIBITS

### (a) EXHIBITS:

- 31.1 [Certification of Chief Executive Officer and Chief Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.](#)
- 32.1 [Certification of Chief Executive Officer/Chief Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.](#)
- 101 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Schema
- 101.CAL XBRL Taxonomy Calculation Linkbase
- 101.LAB XBRL Taxonomy Label Linkbase
- 101.PRE XBRL Taxonomy Presentation Linkbase
- 101.DEF XBRL Taxonomy Definition Linkbase

**SIGNATURES**

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the August 14, 2014

SIGNATURE:

FRONTIER OILFIELD SERVICES, INC.

By: /s/ Donald Ray Lawhorne  
Donald Ray Lawhorne  
Chief Executive Officer  
and Chief Accounting Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Donald Ray Lawhorne, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Frontier Oilfield Services, Inc.

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report.

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report.

4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rule 13a-14 and 15d-14) for the registrant and have:

(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

5. I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

(a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls.

Dated this August 14, 2014

/s/ Donald Ray Lawhorne  
Donald Ray Lawhorne,  
Chief Executive Officer and Chief Accounting Officer

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Frontier Oilfield Services, Inc. (the “*Company*”) on Form 10-Q for the period ended June 30, 2014, as filed with the Securities and Exchange Commission on the date hereof (the “*Report*”), I, Donald Ray Lawhorne, Chief Executive Officer and Chief Accounting Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as applicable; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

Dated this August 14, 2014

By: /s/ Donald Ray Lawhorne  
Donald Ray Lawhorne,  
Chief Executive Officer and Chief Accounting Officer

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